

EMEA Real Estate Finance Rankings

Syndicated Loans – Full Year 2018

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EMEA Syndicated Real Estate Finance Loans Rankings

Full Year 2018

EMEA Syndicated Real Estate Finance Loans Rankings – Full Year 2018

EMEA Syndicated Real Estate Finance Loans Volume by Bookrunner – FY 2018

Rank	Bookrunner	Vol. €m	Deals	%Share
1	Natixis	5,779	28	12.7
2	SG Corporate & Investment Banking	4,034	15	8.8
3	Deutsche Bank	3,628	4	8.0
4	JPMorgan	3,415	3	7.5
5	Goldman Sachs	3,050	1	6.7
6	Credit Agricole CIB	2,828	21	6.2
7	LBBW	2,550	8	5.6
8	Bank of America Merrill Lynch	2,458	13	5.4
9	UniCredit	1,833	9	4.0
10	Lloyds Banking Group	1,555	7	3.4
Total		45,656	148	100.0

EMEA Syndicated Real Estate Finance Loans Volume by MLA – FY 2018

Rank	Mandated Lead Arranger	Vol. €m	Deals	%Share
1	Natixis	6,033	36	9.5
2	SG Corporate & Investment Banking	5,199	26	8.2
3	Bank of America Merrill Lynch	4,726	23	7.5
4	ING	3,912	41	6.2
5	Credit Agricole CIB	3,462	33	5.5
6	LBBW	2,761	11	4.4
7	Lloyds Banking Group	2,294	15	3.6
8	UniCredit	2,268	14	3.6
9	BNP Paribas	2,253	26	3.6
10	Wells Fargo	2,139	12	3.4
Total		63,310	222	100.0

EMEA Syndicated Real Estate Non-Recourse Loans Volume by Bookrunner – FY 2018

Rank	Bookrunner	Vol. €m	Deals	%Share
1	Natixis	3,483	20	16.1
2	SG Corporate & Investment Banking	3,221	12	14.9
3	LBBW	2,550	8	11.8
4	Bank of America Merrill Lynch	2,194	11	10.2
5	Credit Agricole CIB	1,760	15	8.2
6	ING	1,493	10	6.9
7	Berlin Hyp	1,087	7	5.0
8	UniCredit	1,069	7	5.0
9	Wells Fargo	1,018	3	4.7
10	Lloyds Banking Group	861	4	4.0
Total		21,585	109	100.0

EMEA Syndicated Real Estate Non-Recourse Loans Volume by MLA – FY 2018

Rank	Mandated Lead Arranger	Vol. €m	Deals	%Share
1	Bank of America Merrill Lynch	3,879	17	12.4
2	SG Corporate & Investment Banking	3,634	18	11.6
3	Natixis	3,633	24	11.6
4	ING	2,909	32	9.3
5	LBBW	2,761	11	8.8
6	Credit Agricole CIB	2,296	24	7.4
7	Wells Fargo	1,605	7	5.1
8	Lloyds Banking Group	1,199	7	3.8
9	Berlin Hyp	1,087	7	3.5
10	UniCredit	882	10	2.8
Total		31,216	154	100.0

Country Syndicated Real Estate Finance Loans Rankings

Full Year 2018

Country Syndicated Real Estate Finance Loans Rankings – Full Year 2018

UK Syndicated Real Estate Finance Loans Volume by MLA – FY 2018

Rank	Mandated Lead Arranger	Vol. €m	Deals	%Share
1	Wells Fargo	1,803	9	14.0
2	Bank of America Merrill Lynch	1,783	4	13.9
3	Lloyds Banking Group	1,769	12	13.7
4	SG Corporate & Investment Banking	1,066	2	8.3
5	HSBC	738	6	5.7
6	LBBW	713	3	5.5
7	Santander	712	5	5.5
8	NatWest Markets	607	4	4.7
9	Bank of China	465	3	3.6
10	ING	380	5	3.0
Total		12,869	31	100.0

Germany Syndicated Real Estate Finance Loans Volume by MLA – FY 2018

Rank	Mandated Lead Arranger	Vol. €m	Deals	%Share
1	LBBW	1,821	5	19.8
2	SG Corporate & Investment Banking	1,777	5	19.3
3	UniCredit	1,215	5	13.2
4	Deutsche Bank	1,028	3	11.2
5	JPMorgan	809	2	8.8
6	Bank of America Merrill Lynch	740	3	8.1
7	Natixis	465	2	5.1
8	Berlin Hyp	438	2	4.8
9	Morgan Stanley	366	2	4.0
10	DZ BANK	173	2	1.9
Total		9,198	24	100.0

France Syndicated Real Estate Finance Loans Volume by MLA – FY 2018

Rank	Mandated Lead Arranger	Vol. €m	Deals	%Share
1	Natixis	4,606	27	23.1
2	Credit Agricole CIB	2,540	23	12.8
3	ING	1,677	11	8.4
4	SG Corporate & Investment Banking	1,267	8	6.4
5	Bank of America Merrill Lynch	1,006	5	5.1
6	BNP Paribas	896	8	4.5
7	JPMorgan	653	3	3.3
8	CM-CIC	580	6	2.9
Total		19,911	56	100.0

Spain Syndicated Real Estate Finance Loans Volume by MLA – FY 2018

Rank	Mandated Lead Arranger	Vol. €m	Deals	%Share
1	Credit Agricole CIB	753	7	12.7
2	Santander	733	15	12.4
3	CaixaBank	688	13	11.7
4	SG Corporate & Investment Banking	460	6	7.8
5	BNP Paribas	432	5	7.3
6	Natixis	314	3	5.3
7	BBVA	307	5	5.2
8	ING	252	4	4.3
9	Banco de Sabadell SA	252	4	4.3
Total		5,912	30	100.0

Real Estate Finance Review - Full Year 2018

Top 10 EMEA Syndicated Real Estate Finance Non-Recourse Loans by Deal Value - Full Year 2018

Credit Date	Borrower	Deal Nationality	Deal Value €m
23-Jul-2018	Alzette Investment SARL Hispania Activos Inmobiliarios SOCIMI SA	Spain	1,100
30-Nov-2018	BOP Potsdamer Platz Holdings SARL	Germany	1,100
2-Nov-2018	Arch Co Properties LP	United Kingdom	882
4-Jul-2018	R.B. Bishopsgate Investments Ltd	United Kingdom	727
29-Nov-2018	Tree Inversiones Inmobiliarias SA	Spain	717
18-Apr-2018	Onyx German 2017 Pledgco SARL	Germany	659
10-Jul-2018	MPT Luxembourg Partnership SCS	Germany	655
27-Apr-2018	Pandox Midco BV	United Kingdom	598
15-Oct-2018	Dabicam SAS	France	524
27-Jun-2018	Principal Place Commercial SARL	United Kingdom	522

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