Loan Market Association

the authoritative voice of the EMEA market

LMA African Loan Documentation Course

31 October – 2 November 2017 Johannesburg



A 2.5 day programme aimed at those working across Africa in the banking and institutional investor markets and the legal profession, looking to gain a more in-depth understanding of LMA primary documentation.

Who should attend

All bankers, institutional investors and members of the legal profession (both in-house counsel and those in private practice) who are looking to increase their understanding of the principles behind LMA primary documentation and common negotiation points on cross-border African deals.

Course benefits – by attending vou will:

- Increase your credibility with clients by understanding the underlying principles of LMA primary documentation.
- Add value to a transaction deal team during negotiation.
- Acquire the latest market knowledge from some of the industry's key players.
- Increase your job satisfaction by enhancing your understanding of key loan documentation and having a greater all round understanding of the common negotiation points on cross-border African syndicated loan transactions.

Hot topics covered

- Term Sheets
- Key Ancillary Documentation
- Overview of the LMA Facilities Agreements
- Facility Agreement Mechanics
- Conditions Precedent
- Margin Protection
- Guarantees and Security
- Credit Protection Representations, Covenants and Events of Default
- Relationship between the Finance Parties and the Role of the Agent
- Essential Boilerplate
- Changes in Circumstances and Parties
- Dispute resolution and other essential boilerplate

Speakers

Speakers to be confirmed.

Course format

The course is based around a series of presentations, involving workshops and case studies, delivered by various experienced market practitioners.



Why choose the LMA African Loan Documentation Course

- The course will be delivered by highly experienced market professionals, many of whom are actively involved in the drafting of LMA primary documentation.
- With small classroom numbers (maximum of 30), delegate interaction will be encouraged.
- The programme is for LMA Members only and will attract delegates from across Africa.

Course details

Eligibility:

LMA Member Organisations only

Delegate cost:

£750 plus VAT, which includes course materials, refreshments and lunch

Location:

Hilton Sandton, 138 Rivonia Rd, Sandton, 2196, South Africa

Programme content queries:

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Programme outline

Day 1

09:00 Registration

09:30 Introduction: product and timeline

10:15 Term sheets and key ancillary documentation

11:15 Refreshments

11:30 Overview of LMA facility agreements

12:30 Overview of the case study

12:45 Lunch

14:00 Facility agreement mechanics

14:45 Margin protection

15:45 Refreshments

16:00 Completing the deal

17.00 Close

Day 2

09:00 Refreshments

09:30 Relationship between the Finance Parties and the role of the Agent

10:30 Refreshments

10:45 Guarantees and security

12:00 Lunch

13:15 Credit protection – Representations

14:30 Credit protection – Covenants (including financial covenants)

16:00 Refreshments

16:15 Credit protection – Events of default

17.15 Close

Day 3

09:00 Refreshments

09:30 Essential boilerplate

10:30 Refreshments

10:45 Changes in circumstances and the parties

11:45 Enforcement and dispute resolution

13:00 Lunch and close

To register:

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