### Loan Market Association

the authoritative voice of the EMEA market

### **German Loan Market Survey Results**

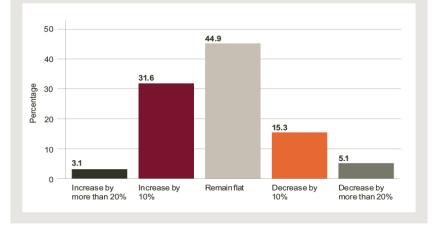


## What is the outlook for overall loan volumes in the German market in the next 12 months?

### 2017

#### Question 1:

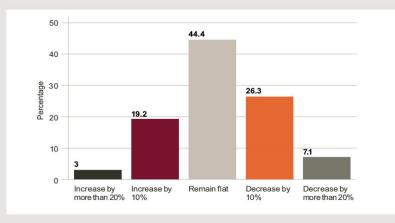
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### 2016

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What is the outlook for overall loan volumes in the German market in the next 12 months?

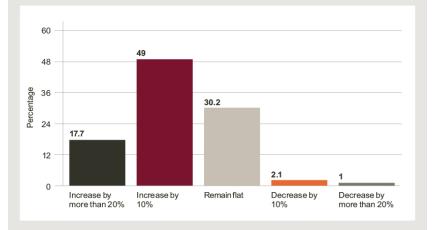


## What is the outlook for corporate Schuldschein volumes (domestic) in the next 12 months?

### 2017

#### **Question 2:**

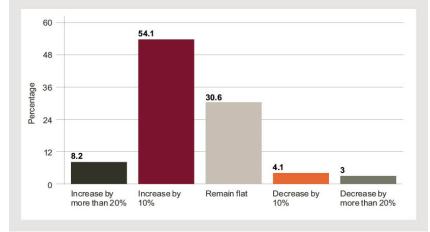
What is the outlook for corporate Schuldschein volumes (domestic) in the next 12 months?



### 2016

#### **Question 2:**

What is the outlook for corporate Schuldschein volumes (domestic) in the next 12 months?



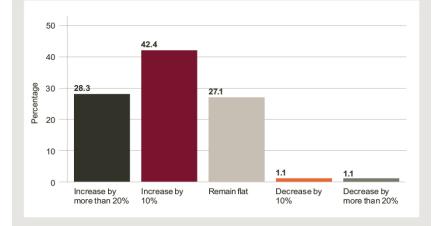
## What is the outlook for corporate Schuldschein volumes for non-German borrowers in the next 12 months?

### 2017

### 2016

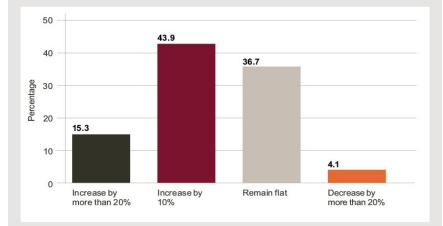
#### Question 3:

What is the outlook for corporate Schuldschein volumes for non-German borrowers in the next 12 months?



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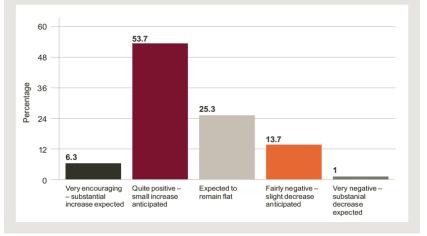


## What is the outlook for corporate M&A loan financing volume in the German market in the next 12 months?

### 2017

#### **Question 4:**

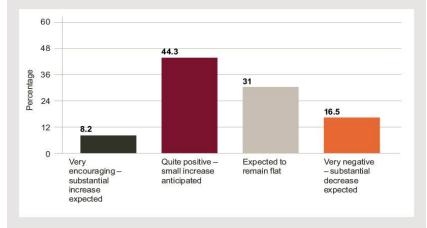
What is the outlook for corporate M&A loan financing volume in the German market in the next 12 months?



### 2016

#### **Question 4:**

What is the outlook for corporate M&A loan financing volume in the German market in the next 12 months?

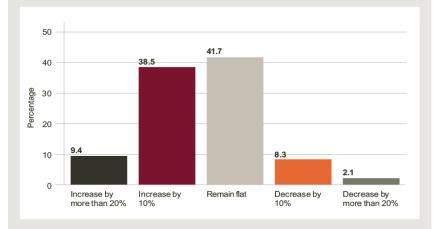


## What is the volume outlook in German sponsor-driven leveraged loan markets in the next 12 months?

### 2017

#### **Question 5:**

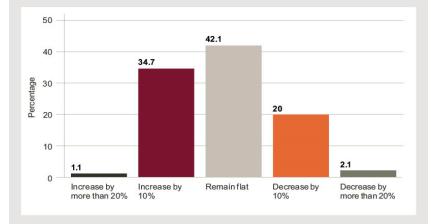
What is the volume outlook in German sponsor-driven leveraged loan markets in the next 12 months?



### 2016

#### **Question 5:**

What is the volume outlook in German sponsor-driven leveraged loan markets in the next 12 months?

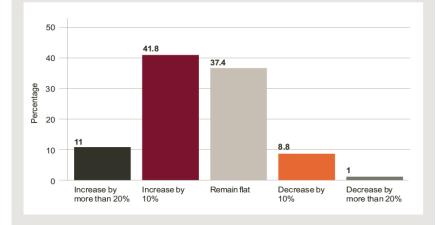


# Which direction will institutional non-bank investors' involvement in German loan capital markets develop within the next 12 months?

### 2017

#### **Question 6:**

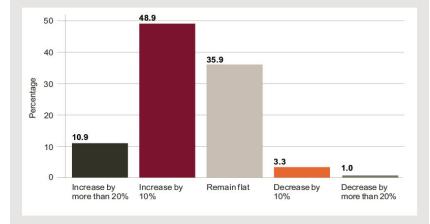
Which direction will institutional non-bank investors' involvement in German loan capital markets develop within the next 12 months?



### 2016

#### **Question 6:**

Which direction will institutional non-bank investors' involvement in German loan capital markets develop within the next 12 months?

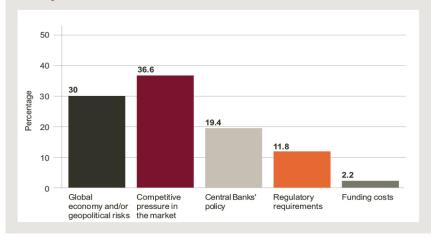


## What is most likely to impact loan market sentiment for the remainder of the year?

### 2017

#### **Question 7:**

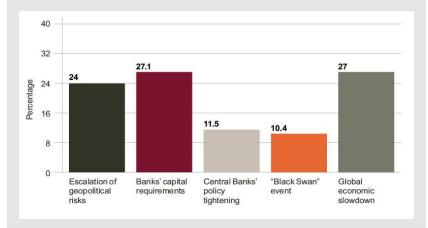
What is most likely to impact loan market sentiment for the remainder of the year?



### 2016

#### **Question 7:**

What is most likely to impact loan market sentiment for the remainder of the year?



# When do you see blockchain/distributed ledger technology (DLT) significantly having an impact on the syndicated loan market?

### 2017

#### **Question 8:**

When do you see blockchain / distributed ledger technology (DLT) significantly having an impact on the syndicated loan market?

