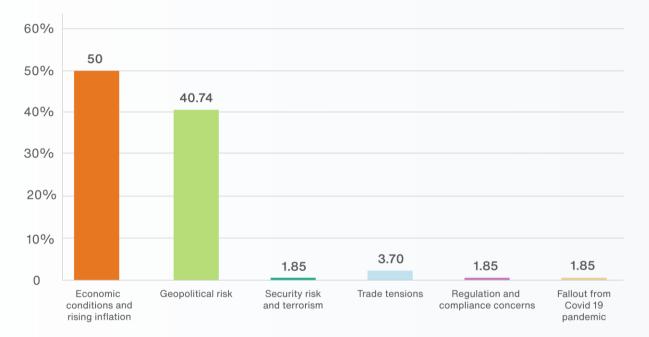


#### Developing Markets Conference 2022 Survey Results

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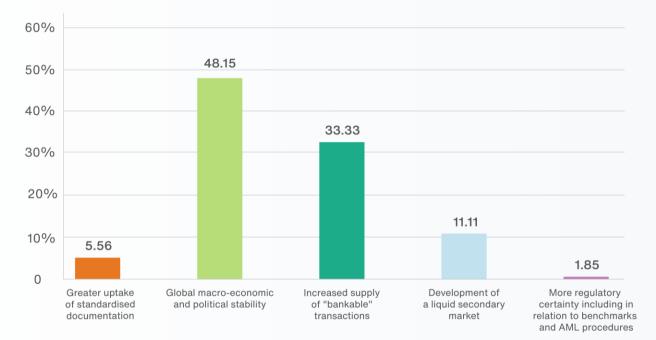


#### What do you think will be the main challenge to growth in 2022 in developing market jurisdictions?



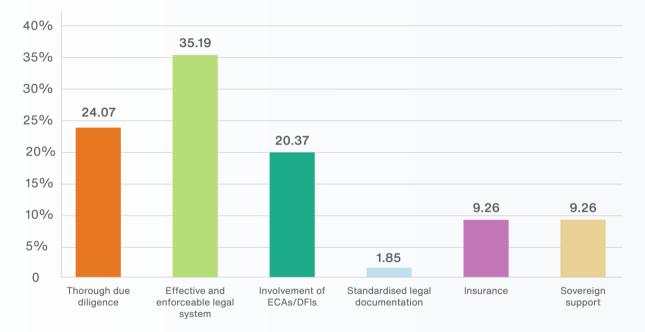


2 What do you think is the most important factor for growth in the syndicated loan market in developing markets in 2022 (excluding impact of Covid-19?)





### What is the most important tool in mitigating risk for lenders in developing markets?



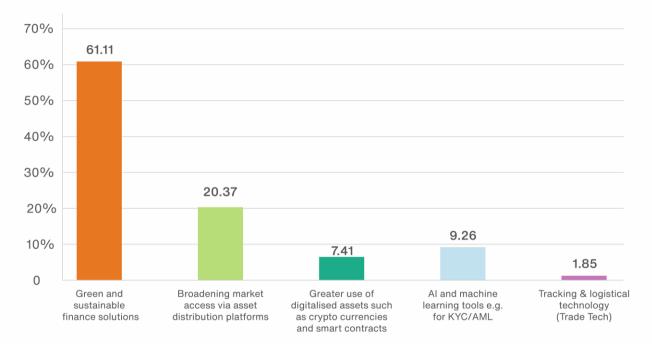


### Which source of lending do you think will show the greatest growth in 2022?





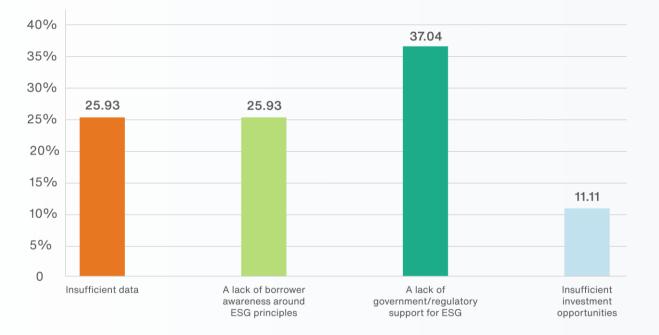
#### Where is there potential for the greatest innovation in a developing markets context?





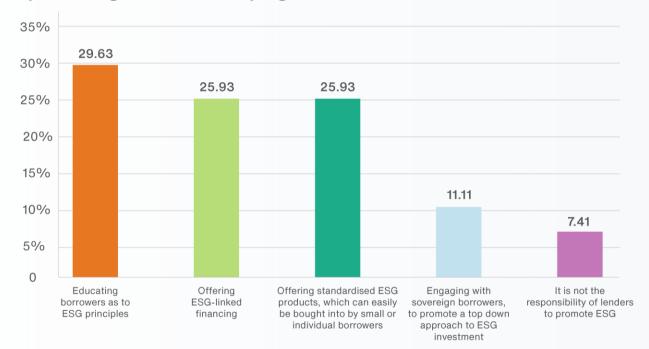


# What do you see as the most significant barrier to ESG investment in developing markets?



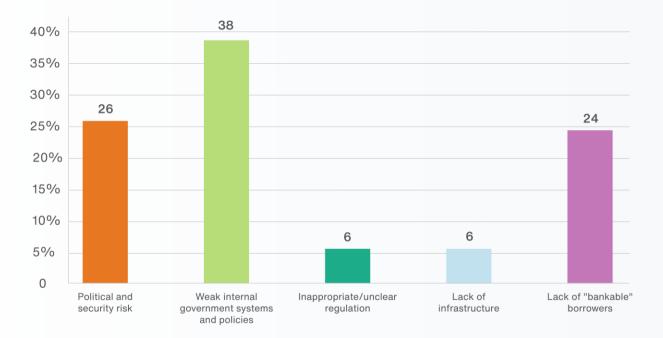


# What do you see as the primary responsibility of lenders in promoting ESG in developing markets?



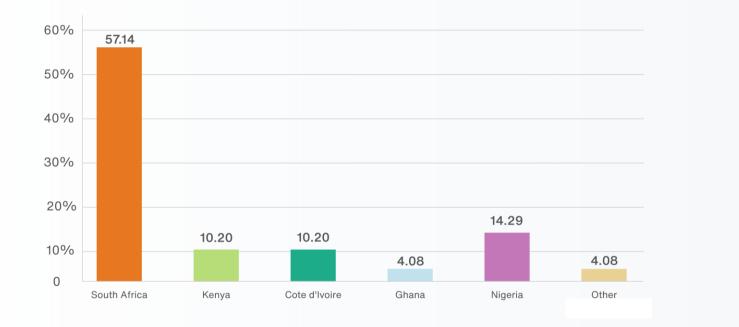


#### What is the greatest internal challenge to growth in Africa?





Which of the following countries in Sub-Saharan Africa offer the most opportunities for syndicated lending in 2022?



LMA Loan Market Association 25 Years in the Loan Market

9

#### **10** Which area holds the best opportunities for lenders in MENA?

