

# Education & Events Programme 2019

International events

Courses & training days

Conferences & seminars

Webinars & e-learning

**25,000+**  
delegates over  
the last 3 years

**18,000+**  
webinar views

**5,000+**  
participated in  
e-learning  
programme



# Events Programme 2019

Education is a core focus for us as we aim to foster a greater understanding of documentation, legal issues and regulation across jurisdictions and product groupings.

Through our membership, committees and documentation initiatives, we have relationships with the key players in the market, guaranteeing our speakers are leading experts in their field.

Our Events Programme has grown considerably over the last few years in response to our increasingly wider focus. In 2019, we will be running over 90 events throughout EMEA, as well as continuing to expand our e-learning offering and release further webinars.

Events typically can cover revisions to, or a launch of, an LMA document, legal and regulatory issues, market updates, as well as many other issues of importance to the loan market. With the majority of events and all webinars and e-learning being free of charge to members, the LMA's Events Programme is a valuable benefit of membership.

## Events calendar

[www.lma.eu.com/  
education-events/events-calendar](http://www.lma.eu.com/education-events/events-calendar)

## January

- 15 January  
**Secondary Training**, London
- 21–25 January  
**Certificate Course**, London  
£1,850 + VAT
- 28–30 January  
**REF Certificate Course**,  
London  
£850 + VAT
- 29 January  
**Leveraged Training Day**,  
Paris
- 30 January  
**PXF Training Morning**, Paris
- 31 January  
**Early Evening Seminar**,  
London

## February

- 5 February  
**Zurich Seminar**
- 7 February  
**APL/LMA REF Quarterly  
Series**, London
- 12 February  
**Early Evening Seminar**,  
Milan
- 12 February  
**SA Quarterly Series**,  
Johannesburg
- 13 February  
**South Africa Investment  
Grade Documentation  
Training**, Johannesburg
- 13 February  
**ECA Training**, London

## KEY

- Conferences
- Courses
- Short seminars (1–2 hrs)
- Seminars (2 hrs+)
- Training

- 26 February  
**Frankfurt Documentation  
Training**
- 27 February  
**Early Evening Seminar**,  
London

## March

- 6 March  
**LMA & LSTA Conference**,  
London
- 12 March  
**Istanbul Seminar**
- 14 March  
**Amsterdam Seminar**
- 20–21 March  
**Syndicated Loans Course  
for Lawyers**, London  
£950 + VAT
- 25 March  
**Early Evening Seminar**,  
London
- 28 March  
**Early Evening Seminar**,  
Birmingham
- TBC March  
**Early Evening Seminar**,  
Paris

## April

- 10–11 April  
**Lagos Documentation  
Training**
- 11 April  
**Dublin Training**
- 18 April  
**Dubai Training**



Developing Markets Conference 2018



Real Estate Finance Conference 2018



Loan Operations Conference 2018

■ 24 April  
**Early Evening Seminar,**  
London

■ 30 April  
**Developing Markets  
Conference,** London

■ TBC April  
**Early Evening Seminar,**  
Berlin

## May

■ 8 May  
**Madrid Seminar**

■ 9 May  
**Real Estate Finance  
Conference,** London

■ 9 May  
**LMA & LSTA Conference,**  
New York

■ 14 May  
**APL/LMA REF Quarterly  
Series,** London

■ 15 May  
**Stockholm Seminar**

■ 16 May  
**Stockholm Training**

■ 22 May  
**Vienna Seminar**

■ 30 May  
**Kiev Seminar**

■ TBC May  
**Early Evening Seminar,**  
London

■ TBC May  
**Tel Aviv Seminar**

■ TBC May  
**FinTech Conference**

## June

■ 3-7 June  
**Certificate Course,** London  
£1,850 + VAT

■ 6 June  
**Loan Operations  
Conference,** London

■ 11 June  
**Commodity Finance  
Training Afternoon,** London

■ 13 June  
**Frankfurt Seminar**

■ 17 June  
**Financial Covenants  
Training,** London

■ 18 June  
**Investment Grade  
Documentation Training,**  
London

■ 19 June  
**Leveraged Documentation  
Training,** London

■ 20 June  
**Secondary Training,**  
London

■ 20 June  
**Prague Training**

■ 21 June  
**REF Documentation  
Training,** London

■ 24 June  
**Amsterdam Training**

■ TBC June  
**Early Evening Seminar,**  
London

## July

■ 3 July  
**Budapest Training**

■ 3 July  
**Sub Saharan Africa  
Syndicated Loans  
Conference,** Johannesburg

■ 4 July  
**Sub Saharan Africa  
Syndicated Loans Training,**  
Johannesburg

■ 22 July  
**Uganda Seminar**

■ 23 July  
**Uganda Training**

■ 24 July  
**Rwanda Seminar**

■ 25 July  
**Rwanda Training**

## August

No events currently scheduled

Although we have endeavoured to confirm our complete 2019 Education & Events Programme in advance, events/webinars could be subject to change for reasons beyond our control. Please always check the events/webinars calendar on the LMA website for the very latest schedule. Please also ensure you register for an event and receive a confirmation email from an LMA event manager in return before booking any accommodation or travel.



Syndicated Loans Conference 2018



African Loan Documentation Course 2018



Syndicated Loans Course for Lawyers 2018

## September

- 11 September  
**East African Syndicated Loan Conference**, Nairobi
- 12 September  
**East African Syndicated Loans Training**, Nairobi
- 12 September  
**Edinburgh Training**
- 12 September  
**Moscow Training**
- 18 September  
**Dublin Seminar**
- 19 September  
**APL/LMA REF Quarterly Series**, London
- 24 September  
**Syndicated Loans Conference**, London
- TBC September  
**Early Evening Seminar**, Madrid

## October

- 1 October  
**Early Evening Seminar**, Amsterdam
- 2 October  
**Warsaw Training**
- 7–11 October  
**Certificate Course**, London  
£1,850 + VAT
- 10 October  
**Milan Seminar**

- 17 October  
**Paris Seminar**
- 28–29 October  
**Syndicated Loans Course for Lawyers**, London  
£950 + VAT
- 29–31 October  
**African Loan Documentation Course**, Nairobi  
£750 + VAT
- TBC October  
**SA Quarterly Series**, Johannesburg
- TBC October  
**Early Evening Seminar**, Brussels
- TBC October  
**Early Evening Seminar**, Munich
- TBC October  
**Early Evening Seminar**, London

## November

- 6 November  
**Manchester Documentation Training**
- 7 November  
**Birmingham Documentation Training**
- 12 November  
**Middle East Syndicated Loans Conference**, Dubai
- 13 November  
**APL/LMA REF Quarterly Series**, London

- 14 November  
**German REF Conference**, Frankfurt
- 19–22 November  
**Loan Documentation Certificate Course**, Frankfurt  
£1,150 + VAT
- 27 November  
**Investment Grade Documentation Training**, London
- 28 November  
**Leveraged Documentation Training**, London
- 29 November  
**Leveraged Intercreditor Training**, London
- TBC November  
**Early Evening Seminar**, Zurich
- TBC November  
**Early Evening Seminar**, London

## December

- 5 December  
**Early Evening Seminar**, Frankfurt
- TBC December  
**Early Evening Seminar**, London

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# Webinar Programme

We run a highly successful webinar programme, which gives members around the world easy access to training by senior market practitioners on a range of LMA documents and key legal issues.

## New webinars filmed in 2018

### Introduction to the LMA Facility Agreements for Developing Markets

Logan Wright, Partner and Ashley McDermott, Senior Associate – Clifford Chance

### Security Agent: a new regime adopted in France

Christophe Jacquemin, Senior Counsel – Allen & Overy

### IFRS 16 – The practical impact of new lease accounting standards on loan agreements\*

Annalie Croney, Director – PwC and Avni Mashru, Partner – PwC

### Green lending – a growing market

Clare Dawson, Chief Executive – LMA; Matthew Rhys-Evans, Director, Syndicated Finance – ING; Dave Davies, Director, Debt Finance – Barclays; Graham Smith, Director, Sustainable Finance Unit, Global Banking – HSBC; Julien Duquenne, Director, Green Asset Originator – Natixis; and Emilio Lopez Fernandez, Head of Corporate Loans Iberia – BBVA

### South African business rescue proceedings – effect on security in financial transactions\*

Wildu du Plessis, Partner – Baker McKenzie

### Developments on the future of LIBOR and the impact on the syndicated loan market\*

Kam Mahil, Director, Legal – LMA; Sarah Boyce, Associate Director, Policy and Technical – ACT; Harriet Hunnabell, Manager Benchmarks Policy – FCA; Andrew Hill, Head of Wholesale Portfolio Management – HSBC; David Campbell, Partner – Allen & Overy; and Steve Bullock, Head of Benchmark Submission & Supervision, CB Markets – Lloyds Banking Group

### Introduction to the LMA ECA Buyer Credit Facility

Leonard Cleland, Partner and Ashley McDermott, Senior Associate – Clifford Chance

### Non-bank lenders in France: issues and opportunities

Baptiste Gelpi, Michel Quere and Alexander Premont, Partners – Hogan Lovells



## Introductory webinars

The following webinars are also available online and offer an introduction to some of our core documentation. They often need to be watched before attending our documentation training events.

### Introduction to Syndicated Lending\*

Toby Mann, Senior Professional Support Lawyer – Clifford Chance (also available in French, German and Spanish)

### Introduction to Secondary Trading\*

Jacqueline Allen, Partner – Mandel, Katz & Brosnan

### Introduction to Real Estate Finance

Simon Roberts, Partner – Allen & Overy

### Overview of the LMA Leveraged Facilities Agreement

Edward Aldred, Partner – Linklaters

### Introduction to the LMA Leveraged Intercreditor Agreement

Toby Mann, Senior Professional Support Lawyer – Clifford Chance

### Types of Facilities in the Suite of LMA Primary Documentation\*

Simon Roberts, Partner – Allen & Overy

### Overview of LMA Secondary Trading Terms and Conditions\*

Deborah Neale, Managing Senior PSL – Clifford Chance

### Introduction to the LMA REF Development Facility Agreement

Simon Roberts, Partner – Allen & Overy

### Introduction to the LMA REF Intercreditor Agreement

Steve Smith and Mark O'Neill, Partners – Linklaters (also available in German)

**All webinars are for LMA members only and are available to watch on demand, free of charge via the LMA website.**

## Webinar homepage

[www.lma.eu.com/education-events/webinars](http://www.lma.eu.com/education-events/webinars)

# E-Learning Programme



Our e-learning programme includes a course, Understanding the Loan Market, aimed at new joiners, which covers an overview of the loan market and an introduction to loan documentation and operational processes, as well as a recent new standalone module which provides an overview of the Schulscheindarlehen product. Both are free of charge to members and are delivered through the written materials presented on screen. This is made as interactive as possible to present the material in the most effective format.

The course Understanding the Loan Market comprises ten modules, as detailed below:

## Course modules

- 1) Overview of the loan product;
- 2) Types of syndicated loan and credit facilities;
- 3) Introduction to LMA documentation;
- 4) Transaction timetable;
- 5) Pricing and payments;
- 6) Servicing the loan;
- 7) Protecting the loan;
- 8) Effecting change;
- 9) Introduction to the secondary loan market;
- 10) Improving liquidity in the secondary loan market.

## Exam/assignment

There is an assessment at the end of each module which allows participants to evaluate how well they have understood the content of that module.

**E-learning website**  
[elma.kineotrack.com](http://elma.kineotrack.com)

# Spotlights

Video interviews on  
topical issues impacting  
the loan market



Released 21 September 2018

## Spotlight on the ISDA July 2018 consultation on benchmark fallbacks

Video interview with Neil McLeod, Head of Group Treasury Markets Trading at Erste Group Bank AG, which considers the ISDA consultation on IBOR fallbacks published in July 2018.

Released 6 August 2018

## Spotlight on the Irish Credit Reporting Act 2013

Video interview with John Breslin, Partner at Maples and Calder, which considers the Credit Reporting Act 2013 which establishes a central credit register operating on a statutory basis in Ireland.

Released 24 May 2018

## Spotlight on the LMA ECA Buyer Credit Facility Agreement

Video interview with Clare Dawson, Chief Executive of the LMA, and Massimo Schirò, Legal Affairs Director at SACE, which considers the new LMA recommended form of ECA Buyer Credit Facility Agreement.

Released 19 February 2018

## Spotlight on SARON as the future CHF alternative to LIBOR

Video interview with Martin Bardenhewer, Head of Financial Institutions & Multinationals at Zürcher Kantonalbank and Co-chair of the Swiss National Working Group on Reference Rates ("NWG"), which considers the transition from CHF LIBOR to SARON.

**Spotlights homepage**

[www.lma.eu.com/legal-regulatory/spotlights](http://www.lma.eu.com/legal-regulatory/spotlights)