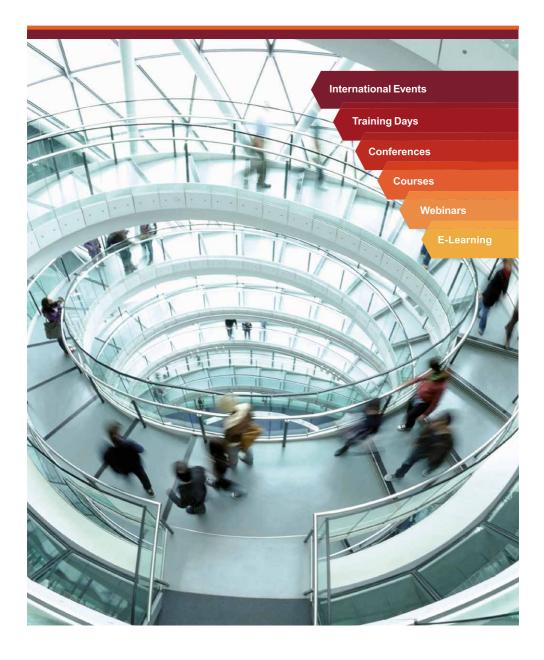


the authoritative voice of the EMEA market

Education & Events Programme 2018



Events Programme 2018

Education is a core focus for the LMA, as we strive to foster a greater understanding of documentation, regulation and market practice across jurisdictions and product groupings.

Through our membership, committees and documentation initiatives, we have relationships with the key players in the market, guaranteeing our speakers are leading experts in their field.

The LMA's Events Programme continues to grow, with an increased number of international events, UK training days, conferences and webinars planned for 2018. Events typically can cover revisions to, or a launch of, an LMA document, legal and regulatory issues, market updates, as well as many other issues of importance to the loan market. In 2018, we will also be expanding our e-learning offering.

With the majority of events and all webinars and e-learning being free of charge to members, the LMA's Events Programme is a valuable benefit of membership.

Events calendar www.lma.eu.com/educationevents/events-calendar

January

16 January Secondary Training, London

22-24 January
 REF Certificate Course,
 London
 £850 + VAT

22-26 January Certificate Course, London £1,850 + VAT

23 January Early Evening Seminar, London

February

1 February PXF Training, London

6 February Zurich Seminar

7 February SA Quarterly Series, Johannesburg

7 February Early Evening Seminar, Brussels

8 February South African Investment Grade Documentation Training, Johannesburg

8 February APL/LMA REF Quarterly Series, London

22 February Istanbul Seminar

27 February Frankfurt Documentation Training KEY

- Conferences
- Courses
- Short seminars (1–2 hrs)
- Seminars (2 hrs+)
- Training

27 February Early Evening Seminar, London

■ TBC February Breakfast Seminar, Milan

March

7 March LMA & LSTA Conference, London

8 March LMA & LSTA Secondary Seminar, London

15 March Amsterdam Seminar

20-21 March Syndicated Loans Course for Lawyers, London £950 + VAT

TBC March Early Evening Seminar, London

TBC March Early Evening Seminar, Paris

TBC March Paris Documentation Training



Developing Markets Conference 2017



Real Estate Finance Conference 2017

16 May Real Estate Finance Conference, London

17 May South African Syndicated Loans Training, Johannesburg

22 May Madrid Seminar

24 May Vienna Seminar

TBC May Early Evening Seminar, London

June

■ 4 June Loan Operations Conference, London

7 June German REF Conference, Frankfurt

14 June Frankfurt Seminar

18 June Financial Covenants Training, London

19 June Investment Grade Documentation Training, London

20 June Leveraged Documentation Training, London



Loan Operations Conference 2017

21 June Secondary Training, London

21 June
Prague Training

22 June REF Documentation Training, London

28 June Amsterdam Training

TBC June Early Evening Seminar, London

July

4 July Sub Saharan Africa Syndicated Loans Conference, Johannesburg

August

No events currently scheduled.

April

■ 11–12 April Nigeria Documentation Training, Lagos

19 April
Dubai Training

25 April Developing Markets Conference, London

TBC April Early Evening Seminar, London

TBC April Dublin Training

May

2 May APL/LMA REF Quarterly Series, London

7–11 May Certificate Course, London £1,850 + VAT

9 May LMA/LSTA Teach-in, New York

14 May Stockholm Seminar

■ 15 May Stockholm Documentation Training

16 May SA Quarterly Series, Johannesburg

Although we have endeavoured to confirm our complete 2018 Education & Events Programme in advance, events/webinars could be subject to change for reasons beyond our control. Please always check the events/webinars calendar on the LMA website for the very latest schedule. Please also ensure you register for an event and receive a confirmation email from an LMA event manager in return before booking any accommodation or travel.



LMA Syndicated Loans Conference 2017



African Loan Documentation Course 2017



Paris Seminar 2017

September

4 September East African Syndicated Loans Conference, Nairobi

■ 5 September East African Syndicated Loans Training, Nairobi

11 September
Edinburgh Training

13 September Moscow Training

19 September
Dublin Seminar

20 September APL/LMA REF Quarterly Series, London

25 September LMA Syndicated Loans Conference, London

TBC September Early Evening Seminar, Madrid

October

3 October
Warsaw Training

11 October
Milan Training

■ 15–19 October Certificate Course, London £1,850 + VAT 23–25 October African Loan Documentation Course, Johannesburg £750 + VAT

31 October–1 November Syndicated Loans Course for Lawyers, London £950 + VAT

TBC October Early Evening Seminar, Amsterdam

TBC October Early Evening Seminar, Munich

TBC October Early Evening Seminar, Brussels

TBC October Early Evening Seminar, London

November

6–9 November Loan Documentation Certificate Course, London £1,150 + VAT

8 November Paris Seminar

14 November Birmingham Documentation Training

15 November APL/LMA REF Quarterly Series, London 15 November
Manchester Documentation
Training

■ TBC November SA Quarterly Series, Johannesburg

TBC November Early Evening Seminar, London

TBC November Early Evening Seminar, Frankfurt

TBC November Investment Grade Documentation Training, London

TBC November Leveraged Documentation Training, London

TBC November Leveraged Intercreditor Training, London

TBC November Middle East Syndicated Loans Conference, Dubai

December

TBC December Early Evening Seminar, London

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Webinar Programme

The LMA runs a highly successful webinar programme, which gives members around the world easy access to training by senior market practitioners on a range of LMA documents and key legal issues.

Webinars available to watch on demand include:

Introduction to Syndicated Lending*

Toby Mann, Senior Professional Support Lawyer – Clifford Chance (also available in French, German and Spanish)

Introduction to Secondary Trading* Jacqueline Allen, Partner – Mandel, Katz & Brosnan

Introduction to Real Estate Finance Simon Roberts, Partner – Allen & Overy

Overview of the LMA Leveraged Facilities Agreement Edward Aldred, Partner – Linklaters

Introduction to the LMA Leveraged Intercreditor Agreement

Toby Mann, Senior Professional Support Lawyer – Clifford Chance

Types of Facilities in the Suite of LMA Primary Documentation* Simon Roberts, Partner – Allen & Overy

The OHADA regime and its relevance to the loan market* (English and French)

Thomas Kendra, Counsel; Olivier Fille-Lambie, Partner; Louis-Jerome Laisney, Senior Associate; and Alex Bebe Epale, Associate – Hogan Lovells

Direct lending and non-performing loans: the Italian solution

Riccardo Sallustio and Michael Bray, Partners – Grimaldi

Impact of the UK referendum vote to leave the European Union*

Matthew Dunn and Simon Gleeson, Partners – Clifford Chance

Overview of LMA Secondary Trading Terms and Conditions*

Deborah Neale, Managing Senior PSL – Clifford Chance



Introduction to the LMA REF Development Facility Agreement Simon Roberts, Partner – Allen & Overy

Introduction to the LMA German Law REF Investment Facility Agreement (English and German) Olaf Meisen, Partner – Allen & Overy

LMA Mezzanine Facility Agreement Drafting Guide for Leveraged Finance Transactions

Toby Mann, Senior Professional Support Lawyer – Clifford Chance

Introduction to the LMA REF Intercreditor Agreement

Steve Smith and Mark O'Neill, Partners – Linklaters (also available in German)

Mitigating risk in loan transactions in the Middle East

Natalie Boyd, Partner - K&L Gates

The Role of the Facility Agent*

Ruth Musgrave, Global Head of Knowledge, Finance – Freshfields Bruckhaus Deringer and Raya Brody, Vice President, EMEA Loans Agency – Citi

Developments in blockchain and the impact on the loan market

Paul Lewis and Toby Grimstone, Partners – Linklaters and Simon Hurst, Debt Finance – Head of Transaction Management – Barclays

All webinars are for LMA members only and are available to watch on demand, free of charge via the LMA website.

Webinar homepage

www.lma.eu.com/education-events/webinars

*Please note that for African Single Jurisdiction Members, in line with availability of documentation and relevance to the market, a selection of the webinars will be made available. In particular, the starred webinars above are currently available to view on demand and more will follow.

E-Learning Programme

Spotlights



The LMA has created, in close collaboration with its Loan Operations Committee, an E-Learning Programme for LMA members aimed primarily at operations professionals and newcomers to the syndicated loan market. The course, which is free of charge, provides practitioners with an overview of the syndicated loan market, and an introduction to loan documentation and key operational processes.

Course content

The programme comprises 10 modules all accessed via the LMA website:

- 1) Overview of the loan product;
- Types of syndicated loan and credit facilities;
- 3) Introduction to LMA documentation;
- 4) Transaction timetable;
- 5) Pricing and payments;
- 6) Servicing the loan;
- 7) Protecting the loan;
- 8) Effecting change;
- 9) Introduction to the secondary loan market;
- 10) Improving liquidity in the secondary loan market.

Content delivery

The content is delivered through the written materials presented on screen. This is made as interactive as possible to present the material in the most effective format.

Exam/assignment

There is an assessment at the end of each module which allows participants to evaluate how well they have understood the content of that module.

E-learning homepage www.lma.eu.com/loan-operations/e-learning Video interviews on topical issues impacting the loan market



Released 23 October 2017 Spotlight on the potential discontinuation of LIBOR

Video interview with Clare Dawson, Chief Executive of the LMA, which considers the potential discontinuation of LIBOR following the speech by Andrew Bailey, Chief Executive of the Financial Conduct Authority on 27 July 2017.

Released 11 September 2017 Spotlight on the Schuldschein market

Video interview with Raoul Heßling, Schuldschein Specialist at BNP Paribas, which considers the growing Schuldschein market.

Released 12 July 2017

Spotlight on restructuring and insolvency reforms in Europe and the Netherlands

Video interview with Niek Biegman, Partner at De Brauw Blackstone Westbroek N.V., which considers reforms to the restructuring and insolvency frameworks in the EU and the Netherlands.

Released 1 June 2017

Spotlight on the LMA's recommended form of designated entity clause

Video interview with Mark Campbell, Partner at Clifford Chance LLP, which considers key aspects of the LMA's designated entity clause.

Spotlights homepage

www.lma.eu.com/legal-regulatory/spotlights